## FINALISTS: 90-second Pitch Presenters

Three finalists will present 90-second pitches during the Competition Finals. Audience vote will determine the winner of the \$25,000 fast pitch prize for these presentations. Please be sure to pick up a voting form and help us pick the winnerfor this part of the competition!

A short description of each business is listed below, accompanied by a photograph of their Fish 2.0 presenter and a diagram that highlights where the business falls in the seafood supply chain. For information on how finalists were selected, please see the How the Finalists Got Here section of this program.

Please Note: The information presented here is the sole responsibility of the presenting company. Fish 2.0 and Manta Consulting Inc. have not taken any steps to verify the adequacy, accuracy or completeness of any information, materials or statements presented here. Neither Fish 2.0 or Manta Consulting Inc., nor any of its officers, directors, stakeholders, agents, and employees makes any warranty, express or implied, of any kind whatsoever related to the adequacy, accuracy or completeness of any information presented here.



## CAVIAR 2.0 - 87.5 points Daniel Dorin Tabacaru daniel.tabacaru@caviarfactory.ro

Caviar 2.0 plans to produces 5 tons per year of the purest caviar in the world, entering a market in which demand is 10 times greater than the current supply. Our innovative recirculating system uses a unique, bio-zeolite molecular sieve that removes pollutants from the water and protects the environment. We have tested this technology in a pilot farm for four years, and the result is zero fingerprint of nitrogen and carbon. We are seeking equity investment of \$3.0 million to move to large commercial scale.



## FOREVER WILD SEAFOOD CLUB -87 points Kevin Scribner scribfish@gmail.com

Forever Wild Seafood Club is an e-commerce business selling sustainably caught seafood to customers who desire quality and want to support fishermen and their resource ecosystems. We only sell seafood harvested at levels and in ways that do not cause adverse impacts. Capitalized by annual membership fees, we provide above-average compensation to suppliers by limiting overhead. We do this by conducting transactions online, shortening the supply chain, and operating at scale. Administered by the Sustainable Fisheries Foundation, net proceeds are invested in habitat enhancement and other activities consistent with our mission: to protect, conserve, and promote the wise use of our fisheries resources.



## HARVEST FOOD & FISHERIES, LLC - 82 points Diane Durance diane@gleq.org

Harvest Food & Fisheries is an early-stage venture promoting the use of recirculating aquaculture systems on Michigan family farms and working with key industry supporters to provide a structured program for farmers to begin production and reach profitability. HFF offers growers franchisor-like services, including training, installation, fingerlings, consumables, marketing, processing, and distribution. HFF is addressing industry challenges, including the lack of fingerlings and low market prices, by repurposing a current facility as a hatchery and negotiating with seafood distributors to secure long-term premium pricing and flexible delivery terms. The company is seeking equity partners to launch multiple farm sites.